

# How to honor veterans with American entrepreneurial opportunities



The U.S. Joint Service Color Guard on parade at Fort Myer, Virginia

#### By Terry Brock

May is National Military Appreciation Month. With Memorial Day landing on the 25th this year, I want to pause and reflect on a positive trend of veterans putting their military experience to use in the most American way possible — starting and running a successful business.

Perhaps it is a sign of a rugged spirit to embrace a crazy, wacky idea of running your own business with no guaranteed income, lots of hours, and a chance you could lose it all, only because you want to be your own boss, take risks and enjoy the benefits.

When you think about it, America has long been a nation that honors entrepreneurs who take the risks and pay the price to get a business going. The founders of America were a scrappy bunch of independent-thinking, hard-working people, and they were entrepreneurs in their own ways. It makes perfect sense to help veterans foster and nourish that entrepreneurial spirit.

Ah, entrepreneurship! I love it and am proud to be in that rare and distinguished breed. Veterans have had opportunities to learn special skills that can be adapted to entrepreneurial activities. Veterans are twice as likely as civilians to start a new venture, and they achieve a higher success rate, according to the Institute for Veterans and Military Families at Syracuse University.

#### Rise of the vetrepreneur

In researching for this article, I learned a new term that I like: vetrepreneurs.

This is a great opportunity to help veterans, who gave much to the country, by helping them start their own businesses and becoming vetrepreneurs. They are better off adapting military skills to business ventures. Their customers are better off with new products and services available. Their communities benefit, and the economy at large is better off, with a thriving, growing workforce of hard-working people achieving their goals through their entrepreneurial dreams.

**U.S. Bancorp** has long embraced helping veterans with work. This story illustrated some ways that U.S. Bancorp has been committed to helping veterans. The bank did this by going overseas to work with veterans to teach them how to write resumes and prepare for re-entry into the workforce after an honorable discharge.

My fellow contributing writer and veteran herself, Mary Hagy, wrote a story for us here at Business Journals last year that shares some unique insights into dealing with misconceptions about

Continued on page 2

## **The Losers in Overzealous DBE Enforcement**

#### By Julie D'Agostino and Kathryn Wachsman

During the past year, district attorneys have sought to stem abuses by contractors who use illegitimate disadvantaged business enterprises (DBEs) on U.S. Dept. of Transportation-funded projects. These enforcement actions are aimed at identifying and weeding out pass-throughs and fronts looking to make a quick buck without performing the work or service for which they are certified.

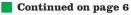
Indictments have been handed down. Stiff penalties have been imposed.

New York state has taken the lead in eliminating illegitimate DBEs, but in response to the risk associated with such scrutiny contractors have been imposing overzealous and arguably incorrect interpretations. Some interpretations are inconsistent with the wording and intent of the rules. And

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PRSRT STD U.S. Postage PAID San Fran CA 941 Permit No. 820 these overly restrictive interpretations carry potentially onerous consequences for the contractor. The losers on both ends are the contractor and the DBE. In some instances, these actions are bordering on discrimination against a legitimate class of suppliers known as "regular dealers," an approved





# **Community Outreach**

# The Weakening Definition of 'Diversity'

#### By Gillian B. White

What qualifies as a "diverse" workplace? Does it mean that employees are of a variety of different races and genders? Or does it mean they've had a variety of life experiences?

Millennials seem to be tilting toward that latter, more easily attainable vision. Arecent study from Deloitte and the Billie Jean King Leadership Initiative, found that when it comes to defining diversity, rather than focusing on demographic features, such as race, or gender, Millennials—those born roughly between 1980 and 2000-are more concerned with hiring those who may have different cognitive viewpoints due to growing up in a different part of the country, or attending a different type of school. Differences in race or gender can play a role in those differing viewpoints, but they may not be singled out as important diversifying character-istics. "Diversity means to me your background based on your previous work experience, where you were born and raised, and any unique factors that contribute to your personality and behavior," said one Millennial who was surveyed.

This is a departure from what older generations understand diversity to mean. "Millennials frame diversity as a means to a business outcome, which is in stark contrast to older generations that view diversity through the lens of morality (the right thing to do), compliance, and equality," the study of more than 3,700 individuals spanning different generations, races, and genders found. According to Christie Smith, one of the study's authors, this generation is already comfortable with the idea of diversity in a traditional sense and they're looking to expand the definition, which could be a good thing.

It could also be troubling, says Adia Harvey Wingfield, an assistant professor of sociology at Georgia State University who studies issues of race, class, and gender and their impacts in the workplace. "Diversity becomes defined so broadly that using diversity programs or affirmative action as a way of remedying ongoing historical inequalities can easily become overlooked and dismissed," she said. "People become focused on having diversity for the sake of diversity and it loses the power to addresses existing inequalities."

The idea and importance of cognitive diversity is nothing new. A 2004 studyfrom researchers at the University of Michigan and Loyola Chicago found that creating groups of individuals who had diverse approaches to problem solving outperformed groups that were made up of only the most talented problem-solvers. And a 2012 study from McKinsey found that increased representational diversity could help a company's bottom line, supporting the idea that outside of morality or justice, diversity may be helpful simply as a business strategy.



But this type of viewpoint may harm groups traditionally helped by diversity initiatives, and nod to a skewed view of society's progress, says Wingfield. When it comes to the workplace there are many professions where racial, ethnic, and gender diversity are still hard to come by.

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## How to honor veterans with American entrepreneurial opportunities



Image credit by Getty Images (kyolshin) Veterans have had opportunities to learn special skills that can be adapted to **Continued from page 1** 

veterans. These veterans hold great promise for helping our nation embrace a true American experience of entrepreneurship.

#### Seeing opportunity

Many companies are proactively stepping forward to help. One is Batteries Plus Bulbs, a fastgrowing Roark Capital Group-backed franchisor of 650-plus U.S. battery and lighting stores, proud VetFran member, and longtime employer of U.S. military veterans. I like the idea of a franchise. You get the thrill of being an entrepreneur while having a system in place behind you taking away some of the (often painful) education in a new venture, coupled with resources and help available to assist.

Batteries Plus Bulbs has launched a landmark ownership program called Ownership with Honor. This program offers more than \$210,000 in financial support to select qualified veterans to help them start businesses. While most franchise concepts typically offer only a discount off their franchise fee to veterans, the Ownership with Honor program raises the bar by funding nearly 85 percent of the initial store investment, covering the lion's share of costs for getting a store up and running. Another resource for veterans is Hire Veterans. This site lists job openings that cater to veterans with specific opportunities.

At this year's Memorial Day, we should pause during picnics to reflect on the contributions that so many veterans have made. If you know of some returning veterans, please consider sharing this article with them so they can reach out and make the connection. Starting a new entrepreneurial venture helps all of us and it is in the true spirit of America.

Source: http://www.bizjournals.com



REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

County Road (C27) 27 Rehabilitation Project

Yolo County – Work Order No. 4590

BID DATE: May 28, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Water Pollution Control Program, Construction Area Signs, Traffic Control System, Portable Changeable Message Signs, Cold Plane AC, Portland Cement, Subgrade Enhancement Geotextile, Minor Concrete, Reinforced Concrete Pipe, Full Depth Reclamation – Cement, Survey Monument, Object Marker, Striping & Marking and Construction Materials

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REQUEST FOR LBE & DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

Dover Elementary School Synthetic Playfield Project No.: 11510093-00 West Contra Costa Unified School District

<u>BID DATE: May 26, 2015 @ 2:00 PM</u>

We are soliciting quotes for (including but not limited to): Trucking, Fencing, Concrete, Staking, Utilities, Lime Treat, Striping, Synthetic Turf, Landscape and Construction Materials

O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Mike Crowley

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE/DVBE Participation. Plans & Specs are available for viewing at our office.

C.C. MYERS, INC. IS REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

> Industrial Ave. Bridge Replacement Project City of Roseville, Department of Public Works, City Project No. 102508, Engineer Est. \$3,500,000 No. of Working Days: 190 <u>Bid Date: May 26, 2015 at 3:00 pm</u>

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (10% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Water Pollution Control, SWPPP, Storm Water Annual Report, Rain Event Action Plan, Storm Water Sampling and Analysis Day, Temporary Fence, Construction Staking, Construction Site Management, Construction Area Signs, Traffic Control System, Temporary Railing, Temporary Crash Cushion, Remove Roadside Sign, Reset Roadside Sign, Lead Compliance Plan, Remove Pavement Striping, Marking and Markers, Remove Concrete, Remove Metal Beam Guardrail, Cold Plane AC Pavement, Clear & Grub, Develop Water Supply, Roadway Excavation, Import Borrow, Structure Excavation, Erosion Control, Aggregate Base, Hot Mix Asphalt, Structural Concrete, Rebar, Roadside Sign, Minor Concrete, Decorative Steel Fence, MBGR, Alternative In-Line Terminal System, Transition Railing, Stripe and Markers, Abandon Water Line, Storm Drain Manhole, Reinforced Concrete Pipe, Downdrain Pipe, Concrete Encasement, Tee Energy Dissipater, Stream Gauge Station, Rock Slope Protection, Street Lighting, Relocate Traffic Operation Facility, Bridge Removal, Structure Excavation, Structure Backfill, Furnish Steel Piling, Seal Course Concrete, Structural Concrete, Joint Seal, Headed Bar Reinforcement, Misc. Metal, Tubular Handrailing, Concrete Barrier, Relocate Existing Irrigation Facilities, Soil Prep and Fence Grading, Turf from Sod, Mulch, Jute Netting, Plant Establishment Work, Construction Equipment Rental and Supplies, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans, Specs, and Requirements for the project are available for review at our office in Rancho Cordova or C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.
 Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

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#### Rohnert Park Expressway Rehabilitation City of Rohnert Park Project No. 2013-01 <u>BID DATE: June 8, 2015 @ 2:00 PM</u>

We are soliciting quotes for (including but not limited to): Trucking, Traffic Control System, Project Identification Sign, Adjust Utilities to Grade, Cold Plane AC, Pavement Reinforcement Material, Detector Loop and Handhole Replacement, Minor Concrete Curb and Gutter, Striping & Marking, Video Camera Traffic Signal Detection, and Construction Materials

O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Jean Sicard

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR: Berryessa Station Campus Area and Roadways San Jose, Contract C742(15002F) Santa Clara Valley Transit Authority BID DATE: June 3rd, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Flagging, Real Time Information Sign, SWPPP, Erosion Control, Quality Assurance Program, Temporary Fencing, Police Office for Traffic Control, Construction Area Signs, Traffic Control System, Adjust Utilities, Clearing & Grubbing, Utility Verification and Removal, Cold Plane AC, Develop Water Supply, Irrigation, Import Topsoil, Lime Treatment, Asphaltic Emulsion, Lean Concrete Base, Jointed Plane Concrete, CIDH Concrete Piling, Sound Wall (Masonry Block), Structural Concrete (Sound Wall), Gabion Wall, Roadside Signs, Tree Filter, Rock Slope Protection, Minor Concrete, Decorative Concrete Sidewalk, Detectable Warning Surface, Misc. Iron & Steel, Bollard, Manhole Modification, Vault Access Modification, Fencing, Survey Monument, Striping & Marking, Wheel Stop, Painted Curb, Emergency Call Box Stanchion, Artwork Foundation, Concrete Pavers, Underground – Water, Sewer, Storm Drain, Fire Hydrant Assembly, Fire Dept. Connection, Standard Manhole, Sanitary Sewer Manhole, Electrical, Site Furnishings, Bus Shelter, Police Zone Facility Building, Ancillary Building, Site Security and Construction Materials

O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Jean Sicard An Equal Opportunity Employer rformance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation 1

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

C.C. MYERS, INC. IS REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Bailey Creek Bridge Replacement Project County of Plumas, Department of Public Works, Contract No. 342, Engineer Est. \$2,030,000 No. of Working Days: 250 <u>Bid Date: June 3, 2015 at 4:00 pm</u>

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (9% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Construction Staking, Construction Area Signs, Traffic Control System, Temporary Traffic Stripe, Channelizer, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Temporary Erosion Control, Contractor Supplied Biologist, Bridge Removal, Clear & Grub, Roadway Excavation, Structure Excavation, Structure Backfill, Imported Borrow, Class 2 Aggregate Base, Hot Mix Asphalt, Temporary Bridge, CIDH Piling, Structural Concrete, Furnish Precast Prestressed Concrete Girder, Joint Seal, Rebar, Furnish Single Sheet Aluminum Sign, Roadside Sign, Rock Slope Protection, Misc. Metal, Survey Monument, Vegetation Control, Transition Railing, Concrete Barrier, Furnish and Install Bronze Plaque, Construction Rental Equipment and Supplies.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans, Specs, and Requirements for the project are available for review at our office in Rancho Cordova or C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information. Plans, Specs, and Requirements are also available on the Plumas County website, please follow the link: http://www.plumascounty.us/bids.aspx?bidID=114.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



**C.C. Myers, Inc.** Bancho Cordova, CA 95742 • 916-635-9370 •

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527
 Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.
 Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.
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Bid Requests from Certified LBE Subcontractors and Suppliers for all trades Hunters Point East West

This is a MOHCD project with construction workforce, prevailing wage & union labor provisions. This will also be a PLA.

Hunters Point East West 1000-1066 Griffith St, 1013-1187 Oakdale Ave, 1040-1152 Palou Ave (HP West) 740-798 Jerrold Ave, 707-763 Jerold Ave, 716-792 Kirkwood Ave. (HP East) San Francisco, CA 94124 <u>Bid Date: 6/4/15 @ 2 PM</u> Voluntary Pre-bid Meeting & Job Walk on 5/19/15 at 10:00 AM at

HPEW West Site Community Center, located at 1065 Oakdale Avenue. CAHILL CONTRACTORS, INC.

Contact: Julie Park estimating@cahill-sf.com, (415) 986-0600

DeSilva Gates Construction, L.P. is soliciting for LBEs for the following project:

Silicon Valley Transportation Authority Berryessa Station Campus Area and Roadways Contract No. C742 (15002F) OWNER:

Santa Clara Valley Transportation Authority ("VTA") 1436 California Room 202, 2nd Floor, Milpitas California 95035

BID DATE: June 3rd 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Building, CIDH Subcontractor, Clearing and Grubbing/Demolition, Construction Area Sign, CPM Scheduling Consultant, Electrical, Emulsion supplier, Erosion Control, Fencing, Gabion Basket supplier, Lime Treatment, Minor Concrete, Reinforcing Steel, Soundwall (Masonry), Striping, Survey/Staking, Site Furnishings, Testing, Traffic Control Material Sup, Underground, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction 11555 Dublin Boulevard P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: Dave Bast Website: www.desilvagates.com An Equal Opportunity Employer



#### Project Name: CA Corridor – 345 Arguello Blvd. Location: San Francisco, California <u>Bid Date: June 15, 2015 @2:00 PM</u> Pre-Bid Conference: To Be Determined

Nibbi Brothers has been selected as the General Contractor for the CA Corridor - 345 Arguello Blvd. project in San Francisco, CA. We are in receipt of the bid documents and are currently requesting proposals from subcontractors for DIV 2-26. The Developers and Nibbi Brothers strongly encourage LBE's to submit bids and participate on the following project. The project includes life safety and accessibility improvements, voluntary structural upgrade, modernization or replacement of original building systems, resident unit renovations and modification to common areas.

To obtain bid and contract documents please email Kristin Medwick at kristinm@nibbi.com.

For specific questions regarding this project please contact Igor Bershteyn, Senior Lead Estimator via email, igorb@nibbi.com.

Gallagher and Burk, Inc. is soliciting for DBEs for the following project: 2015 PAVEMENT REHABILITATION PROJECT ONE BAY AREA GRANT LOCAL STREET AND ROADS PRESERVATION FEDERAL-AID PROJECT NO. RSTP-5137 (047) OWNER: CITY OF RICHMOND PUBLIC WORKS DEPARTMENT 450 CIVIC CENTER PLAZA RICHMOND, CA 94804

#### BID DATE: MAY 28TH, 2015 @ 10:00 A.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Adjust Iron, Construction Area Sign, Crack Sealing, Electrical, Minor Concrete, Roadside Signs, Striping, Survey/Staking, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc. 344 High Street • Oakland, CA 94601 Phone: (510) 261-0466 • FAX (510) 261-0478 Estimator: Steve Lippis Website: www.gallagherandburk.com An Equal Opportunity Employer

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#### Project Name: CA Corridor – 491 31st Ave. Location: San Francisco, California <u>Bid Date: Monday, June 15, 2015 @2pm</u> Pre-Bid Conference: To Be Determined

Nibbi Brothers has been selected as the General Contractor for the CA Corridor - 491 31st Ave project in San Francisco, CA. We are in receipt of the bid documents and are currently requesting proposals from subcontractors for DIV 2-26. The Developers and Nibbi Brothers strongly encourage LBE's to submit bids and participate on the following project. The project includes life safety and accessibility improvements, voluntary structural upgrade, modernization or replacement of original building systems, resident unit renovations and modification to common areas.

To obtain bid and contract documents please contact Kristin Medwick in the Precon & Estimating Department via email, kristinm@nibbi.com.

For specific questions regarding this project please contact Igor Bershteyn, Senior Lead Estimator via email, igorb@nibbi.com.

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS/ TRUCKERS FOR: Lower Berryessa Creek Project Phase 1 Contract No.: C0604 Owner: Santa Clara Valley Water District

Engineers' Estimate: \$18,000,000. BID DATE: May 27, 2015 @ 2:00 PM Items of work include but are not limited to:

Rebar, Noise & Vibration Monitoring, Quality Control and Testing, Clearing & Grubbing, Demolition, Dewatering and Water Diversion, Potholing, Top Soil, Import Borrow, Aggregate Base, ACB Cells, Articulated Concrete Blocks, Geotextile Filter Fabric, Decomposed Granite, Retaining Wall, Floodwall, Type 3, CIDH Concrete Piles, Planting, Landscape, Water Line, Steel Casing & Concrete Cap, Trucking, Soil Testing and Profiling, Photographic & Video, Documentation, Construction Surveys, Temporary Survey Monitoring Monuments, Water Pollution Control Plan, Wildlife Biologist Services, Chain Link Fencing and Gates, Traffic Control and Flagging and Construction Area Signs.

#### GRANITE ROCK COMPANY

120 Granite Rock Way, San Jose, CA 95136 Phone (408) 574-1400 Fax (408) 365-9548 Contact: **Bob Williams** 

Email: estimating@graniterock.com

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bond ing assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

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#### Proven Management, Inc. 2000 5th Street, Berkeley, CA 94710 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified SBE/MBE/ WBE/DBE subcontractors, suppliers, and truckers for the following project:

#### BALBOA PARK STATION, PHASE 2 BART Contract No. 110G-130 bids: June 2, 2015 @ 2pm

bids: June 2, 2015 @ 2pm SUBCONTRACTING GOALS - MBE-23% - WBE-12% Trades include but not limited to: Selective Demo-

Irades include but not limited to: Selective Demolition; Concrete Restoration; Portland Cement & CIP Concrete; Falsework; Non-Shrink Grout; Metal Welding; Metal Fabrications; Traffic Control; Low & Medium-Voltage Wires & Cables; Electrical; Earthwork; Clearing & Grubbing; Dewatering; Shoring & Underpinning; Excavation Support & Protection; Asphalt Paving; Utilities; Rebar; Concrete Unit Masonry; Railwork; Fireproofing/Firestopping; Metal Framing; Plaster & Gypboard; Acoustical Ceilings; Overhead Bi-Fold Doors; Door Hardware; Overhead Cable Suspension; Traction Power Poles; Metal Railings/Welding/Fabrication; Glazed Slope Aluminum Canopy Roof; Glazing; Painting; Fabric Canopy; Electrical Systems; Flashing/Sheetmetal; Louvers & Vents; Vehicular Traffic Coatings; Geotech Instrumentaion & Monitoring.

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call. We are an Equal Opportunity Employer

Mission Bay Development Group, LLC is actively seeking DBE or SBE or LBE General Contractors for the upcoming

#### Mission Bay Hwy 280/Mariposa Street Ramp Improvements project.

The Project is administered by the SFMTA and the FTA. Federal Grant requirements will apply. Work scope includes grading, curb & gutter, Roadbase, AC, Landscape, Streetlights, Signing, Striping and Traffic Signals.

Project carries a 100% DBE or SBE or LBE participation requirement. Bid documents will be distributed to each interested General Contractor.

Please contact **Cathy Serrano** of **Townsend Management, Inc.**, at (415) 355-6644 to pick up a set at the **Mission Bay Office**, **410 China Basin Street**, **San Francisco, CA 94158** 

#### Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for County of Lake - Ackley Road at Manning Creek Bridge Replacement Project Location: Lake County, CA Project No. 15-01 Bid Date: May 28, 2015 @ 3:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: survey; construction area signs; SWPPP; erosion control; biologist; clearing & grubbing; bridge removal; furnish & drive concrete piling; reinforcing steel; joint seal; metal beam guard railing; metal tub bridge rail; fencing; and trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester 9009 Railroad Avenue • Oakland, CA 94603 Phone: (510) 632-7676 • Fax: (510) 562-5209 Contact: Andy Vasconi An Equal Opportunity Employer



591 Camino de la Reina, Suite 1250 | San Diego, CA 92108 TEL: (619) 814-3705 | FAX: (619) 814-3770 acale@pulice.com; kbell@pulice.com Equal Opportunity Employer <u>Invitation to Bid for:</u> SMALL AND MINORITY FIRMS, WOMEN'S BUSINESS ENTERPRISE AND LABOR SURPLUS AREA FIRMS

Subcontractors, Material and/or Suppliers, and Professional Services for:

RICHARD A. REYNOLDS DESALINATION FACILITY PHASE II EXPANSION OWNER: Sweetwater Authority

Project No.: B.P. 20084022 LOCATION: Chula Vista, CA Bid Deadline Date to: June 18, 2015.

The project generally consists of the following:

MODIFICATION TO AN EXISTING BRACKISH GROUNDWATER DESALINATION FACILITY, INCLUDING THREE REVERSE OSMOSIS TRAINS, IRON AND MANGANESE FILTRATION SYSTEM, DEGASSIFIER, FLUORIDE SYSTEM, CHEMICAL SYSTEM MODIFICATION, AND EXTENSIVE ELECTRICAL, INSTRUMENTATION, SCADA AND PUMP AND MOTOR IN-STALLATION, CONSTRUCTION OF WELLHEAD FACILITIES AND WELL BUILDINGS AT FIVE NEW WELLS.

Plans and Specifications are available free of charge online at: http://www.ebidboard.com/public/projects/index.asp?mbrguid=D0757BD8-8C21-406F-97F9-D160301A9BAF

#### Quotes for Services & Supplies are requested for the following items including, but not limited to:

SWPPP, Landscaping and Irrigation, Masonry, HVAC, Sheetmetal, Doors & Louvers, Painting & Coatings, Composite Roofing/Insulation, Welded Steel Tank, Electrical & Instrumentation, Water Treatment Pumps and Process Equipment, Process and Waterworks Pipe & Valves, Reinforcing Steel, Concrete & Aggregates, Paving, Striping, Minor Concrete, Rough Carpentry, Fencing

Opportunities for quotations will be needed throughout the life of the project. Terms and conditions should be made part of the quotations. 100% performance and payment bonds may be required for the full amount of the subcontract price. Pulice Construction, Inc. will assist with obtaining bonding, lines of credit, and insurance by encouraging the subs and vendors to work with state supportive services programs. Responsive subcontractors must possess a current contractor's license, insurance, and worker's compensation coverage complying with Pulice Construction, Inc. requirements and will be required to sign a standard Subcontract Agreement.

Pulice Construction, Inc. will analyze and consider each quote received, including those that are broken down into economically feasible units to facilitate bidding. Quotes must be valid for the same period of time as specified by Owner for contract award. Any conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing.

Pulice Construction, Inc. is committed to ensuring that subcontractors and vendors have the maximum opportunity to successfully perform on this project, and to making good faith efforts to utilize small, minority, and women's business enterprises.

REQUEST FOR QUALIFIED/CERTIFIED SBE/MICRO BUSINESS SUBCONTRACTORS AND SUPPLIERS Santa Clara Valley Water District Project No. 40174004, Contract No. C0604 Lower Berryessa Creek Flood Protection, Phase 1 Milpitas, CA Bid Date: REVISED May 27, 2015 at 2:00 PM SBE Goal 30%

Flatiron West Inc requests SBE/Micro subcontractor and supplier participation for the following Items of work, but not limited to:

CAS/Roadway Signs, Demolition, Clear & Grub, Erosion Control, Landscaping/Irrigation, CIDH, Minor Concrete, Articulated Concrete Blocks (precast), Rebar, Hydroseeding, Fencing, Aggregates (Top Soil, Drain Rock, Class 2AB & Decomposed Granite), Ready Mix, Concrete Pumping, Trucking, SWPPP Plan, SWPPP Materials, Geotextile Materials, Formliner, Street Sweeping, Traffic Control, Vibration & Noise Monitoring, Surveying and QC Testing.

Non-SBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier SBE goal participation with your quote. 2nd-tier SBE goal participation will be evaluated with your price.

Performance & Payment Bonds by admitted surety, naming prime contractor as the obligee, in full amount of the subcontractor's bid, subject to approval by Flatiron required. Bonding & Insurance assistance is available. Flatiron will pay bond premium up to 2.0%. Worker's Compensation Waiver of Subrogation required. Please contact Flatiron for bonding and insurance requirements, or if any other assistance is needed to facilitate your participation on this project. Quotations must be valid for same duration as specified by owner for contract award. Plans and specs are available for free download via an FTP transfer directly from the Santa Clara Valley Water District upon completion of an email request to: scvwdplanroom@valleywater.org Plans and Specs are also available for viewing in Flatiron's Benicia office. Please call for an appointment to view in our office or locating online. Please contact Lillian Simon at LiSimon@Flatironp.com Please fax your Quotes to our bid fax at 707-746-1603.



2100 Goodyear Rd. • Benicia, CA 94510 • Phone (707) 742-6000 • Fax (707) 746-1603 An Equal Opportunity Employer REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT: Rt. 51 Rehab and Resurfacing Bridge Deck Project, Sacramento County Caltrans Project No. 03-3F0804, Bid Date: June 2, 2015 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (9% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Job Site Management, Prepare Water Pollution Control Program, Temporary Drainage Inlet Protection, Temporary Concrete Washout, Public Safety Plan, Rapid Setting Concrete (Patch), Remove Asphalt Concrete Surfacing, Remove Concrete Deck Surface, Clean Bridge Deck Drain, Cold Plane Asphalt Concrete Pavement, Remove Unsound Concrete, Poly Concrete Expansion Dam, Prep Concrete Bridge Deck Surface, Furnish and Place Poly Concrete Overlay, Minor Hot Mix Asphalt, Tack Coat, Grind Existing Concrete Pavement, Aggregate Base, Structural Concrete, Clean Expansion Joint, Joint Seal, Traffic Striping and Marking, Construction Equipment and Rentals, Trucking.

participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor\_info/. Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



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**CTM Construction, Inc.** 3300 Fitzgerald Rd. • Rancho Cordova, CA 95742 916-852-6294 • Fax 916-914-2107

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact CTM Construction, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. CTM Construction, Inc., is a Union Contractor. AN EQUAL OPPORTUNITY EMPLOYER



Project Name: CA Corridor – 1880 Pine Street Location: San Francisco, California Bid Date: June 22, 2015 @2:00 PM Pre-Bid Conference: TBD Location: Nibbi Office -

1000 Brannan St., Suite 102, San Francisco, CA Nibbi Brothers has been selected as the General Contractor for the 1880 Pine Street project in San Francisco, CA. We are in receipt of the 100% MOH Pricing Set and are currently requesting budgets from subcontractors for DIV 2-26. The Developers and Nibbi Brothers strongly encourage LBE's to submit bids and participate on the following project. The project consists of selective demolition and rehabilitation of an existing 113-unit affordable housing tower. Upgrades will include adjustments to the accessibility on the site, community room remodeling, Unit remodeling to meet current accessibility code requirements, new interior finishes, and replacement of approximately half of the Unit fixtures. Existing offices on the premises will be reconfigured. The scope of work at the units includes improvements to ventilation kitchens, new flooring and paint, and new appliances, sinks, and countertops,

To obtain bid and contract documents please email Kristin Medwick at kristinm@nibbi.com.

For specific questions regarding this project please contact Igor Bershteyn, Lead Estimator via email, igorb@nibbi.com.

- Your advertisement in the SBE is sent to the contractors, professional and business service businesses you want to reach.
- SBE daily and weekly circulation reaches over **30,000** construction, commodity, professional and business service businesses.
- SBE's B2B database has the largest central circulation database of certified DBE/SBE/ WBE/DVBEs

### NEW YORK SUB-BID REQUEST AD

Sub-Bid Requested for **MBE & WBE** Subcontractors & Suppliers for **Less-Than-Truckload Metrics** 

"Request For Proposal" State of of New York Solicitation

22962 Location: Various locations within the State of New York

Bid Date: 6/12/2015 @ 11:00 AM

PerkinElmer Health Sciences, Inc. 710 Bridgeport Ave • Shelton CT 06848 (203) 402-1848 / Fax (203) 762-4384 Contact: Mike Tarczali An Equal Opportunity Employer

### OGDEN, UTAH SUB-BID REQUEST AD

Request for DBE/MBE/WBE Subcontractors and Suppliers for: **Taylor-West Weber Water Improvement** District-900 South Well Culinary Water Well Location: Ogden, UT <u>Bid Date: 5/28/15</u> Subcontractor/Services Solicited:

Pipe Suppliers, Earth Mover/Road Builders, Portolet, Fencing, Water Hauling, Cement Ready-Mix, Soil/Fluid Disposal, Seeding.

> Hydro Resources 13027 County Road 18, Unit C Fort Lupton, CO 80621 Phone: 303-857-7540 • Fax: 303-857-3826 Contact – Jasen Decker Email: jdecker@hydroresources.com

#### **Kiewit Infrastructure West Co. (Kiewit)**

Kiewit is seeking sub-quotes from Disadvantaged Business Enterprises (DBE) and all other business enterprises to perform as Subcontractors, Professional Service Firms, and Material Vendors/Suppliers. DBE's must be certified by one of the following agencies prior to bid opening: Caltrans (State Department of Transportation), Small Business Administration (SBA), or Tribal Government.

#### Project Owner: Metropolitan Water District of Southern California Project Name: F. E. Weymouth Water Treatment Plant Chemical Upgrades (Specifications No. 1750) Project Location: F. E. Weymouth Water Treatment Plant, 700 Moreno Ave., La Verne, CA 91750 Project Bid Date: Tuesday, June 23, 2015 @ 2:00PM PST Subcontractor/Supplier Quotes Due: Tuesday, June 23, 2015 @ 2:00PM PST

#### **Project Description:**

The description of work for F. E. Weymouth Water Treatment Plant Chemical Upgrades in La Verne, CA, includes but is not limited to: demolition of an existing reclamation plant and associated piping; construction of storage and feed facilities for sodium hypochlorite and ammonia including five storage tanks, two covered containment areas, unloading facilities, chemical feed pumps, instrumentation and controls, and electrical components; construction of a chlorine ejector structure; and other appurtenant work as specified and shown on the drawings.

Kiewit is requesting quotes in the areas described, but not limited to:

Utility Material, Site Demolition & Hazardous Material Abatement, Trucking & Hauling, Dumpster/Trash Service, Concrete Reinforcement Installation, Concrete Reinforcing Supply, Electrical Work, Structural/Miscellaneous Steel Fabrication, Furnish & Install Metal Decking, Furnish PVC Pipe, Furnish Stainless Steel Tubing & Fittings, Furnish Copper Tubing, Furnish Carbon Steel Pipe, Furnish Hastelloy Pipe, Furnish Valves, Furnish Louvers/Vents, Furnish Steel Doors & Frames, Furnish & Install Translucent Fiberglass Panel System, Painting, Furnish & Install Chain Link Fence, and AC Paving.

All responsive Subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible bidders will be expected to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Firms performing on-site work must be signatory to the appropriate union labor agreements that govern their work. Subcontractors, Consultants, Professional Service Firms, and Material Vendors/Suppliers must be able to accept all terms and conditions of the project under its resultant agreement.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this project, to discuss your specialty or scope of work, the requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our staff listed below. Copies of all project documents are available for review at the address listed below or through SmartBidNet by contacting Kiewit.



Kiewit Infrastructure West Co. 10704 Shoemaker Ave., Santa Fe Springs, CA 90670 Tel: (562) 946-1816, Fax: (562) 490-8644 Contact Brian Mar at Brian.Mar@kiewit.com

Kiewit Infrastructure West Co. is an Equal Opportunity Employer. We encourage qualified women, minorities, veterans, individuals with disabilities, and other to apply.

> Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For: F.E. WEYMOUTH WATER TREATMENT PLANT CHEMICAL UPGRADES SPECIFICATIONS NO.: 1750 Owner: Metropolitan Water District of Southern California (MWD) Location: La Verne, CA Bid Date: June 23, 2015 @ 2:00 P.M.

J.F. Shea Construction, Inc. 667 Brea Canyon Road, Suite 30 • Walnut, CA 91788-0489 Phone: (909) 595-4397, Fax: (909) 444-4268 Contact: Lori Olivas, <u>lori.olivas@jfshea.com</u>

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Demolition, Abatement, AC Paving, Chain-Link Fencing, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Metal Decking, Miscellaneous Metals, Metal Framing, Preformed Metal Panels, Roofing, Sheet Metal, Sealants, Steel Doors/Frames/Hardware, Translucent Fiberglass Insulated Panels, Painting & Coatings, Louvers, ID Devices, Equipment, Cathodic Protection, Fire Alarm Detection Systems, Electrical and Instrumentation

Plans and Specifications are available from: MWD's Specifications Desk, 700 N. Alameda St., Third Floor, Los Angeles, CA 90012, (213) 217-6515, \$150 paper & CD, \$20 CD only, or you may download free of charge from MWD's online bid system at <u>http://www.planetbids.com/portal/portal.cfm?CompanyID=16151#</u>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

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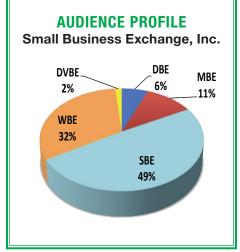
**FIND** Subcontractors, Vendors and Suppliers

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## **Public Legal Notices**

#### CALIFORNIA PACIFIC BANK

Public Notice: Applicant California Pacific Bank with an office located at 194 Francisco Lane, Suite 100, Fremont, CA 94539, has submitted an application for the relocation of financial institution California Pacific Bank (San Francisco Location) from its current location at 250 Montgomery Street, Suite 500 San Francisco, CA 94104 to the proposed location of 100 Montgomery Street, Suite 2250, San Francisco, CA 94104. Any person wishing to comment on this application may file his or her comments in writing with the regional director of the Federal Deposit Insurance Corporation at the appropriate FDIC office 25 Jessie Street at Ecker Square, San Francisco, CA 94105 not later than June 8, 2015. The nonconfidential portions of the application are on file at the appropriate FDIC office and are available for public inspection during regular business hours. Photocopies of the nonconfidential portion of the application file will be made available upon request.





GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks proposals for **RFP No. 2016-D-02, Grants Management System.** Interested Proposers must submit sealed proposals to the Office of the Secretary of the District by **Tuesday, June 16, 2015, at 4:00 p.m., PT.** 

Requests for modifications or clarifications of any requirement must be submitted in writing by **Tuesday, June 2, 2015, at 4:30 p.m., PT.** 

The RFP Documents are available for download on the District's website. To download the RFP Documents, go to the District's website home page at http://www.goldengate.org, click on Contract Opportunities, scroll down to District Division and look for **RFP No. 2016-D-02.** 

To inspect and obtain the RFP Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at contractsoffice@goldengate.org, by telephone at (415) 923-2318, or by facsimile at (415) 923-2357.

/s/ Lori Murray, Procurement Director Dated: 5/19/2015 5/21/15 CNS-2752387# SMALL BUSINESS EXCHANGE

## The Losers in Overzealous DBE Enforcement

#### Continued from page 1

designation in DOT regulations on DBEs. A regular dealer is defined as a certified DBE company that provides a commercially useful function in the transaction.

In response to the pressure from governmental oversight agencies, some contractors are unilaterally eliminating the entire class of regular dealers as a means to avoid governmental scrutiny.

One rash interpretation was made involving our firm, JMD Building Products, which supplies heavy construction, highway and building materials. A contractor unilaterally decided that because JMD purchased and resold the materials to the customer, we were not providing a commercially useful function, even though we fulfilled all the requirements.

The contractor's reasoning was that this more stringent interpretation would garner less scrutiny from oversight agencies than to apply it as written. The contractor went on to inform JMD that it was designating all suppliers as brokers – a highly unfavorable status for a supplier. With margins razor thin in construction, designating all suppliers as brokers eliminates the contractor's incentive to purchase from a broker—the contractor is virtually eliminating the entire class of compliant regular dealers. Ironically, this

puts contractors at risk for class discrimination and the very oversight they wish to avoid.

While it is true that DBE policy can be vague and contradictory, contractors have complicated the issue by arbitrarily taking bits and pieces of DBE regulation out of context and not interpreting the regulations in totality.

Here's how it played out in one instance for JMD.

A contractor told us that we are required to own or have entered into a long-term lease for a costly hydraulic crane truck in order to qualify for delivery of structural steel products.

However, a more reasonable interpretation of DBE regulations permits the DBE regular dealer to have two options.

One is to have a warehouse where steel beams can be delivered into inventory and then delivered to the contractor by a third party trucking company of JMD's choosing.

The other is, in lieu of a warehouse, to own or lease a hydraulic crane truck and have an employee pick up steel beams directly from the steel manufacturer or fabricator and deliver directly to the contractor. The contractor's interpretation that required JMD to have both

Continued on page 11



# **History Through the Eyes of Chinese Americans Who Served Their Country**

#### **By Victoria Moy**

In one of his last interviews before his passing in 2010, John Fugh, the first Asian American general in the U.S. armed forces, told me about the cultural dilemma he experienced: "There is a saying in Chinese, this kind of Confucius bias passed down, how 'Good sons don't become soldiers, just as good metal isn't used to make nails." Chinese families usually place academic achievement above military service, yet, many Chinese Americans went against their cultural grain by enlisting in America's armed forces.

Chinese Americans have served in the U.S. military since the Civil War. Hoping to preserve a side of American history that would otherwise be lost, I recorded Chinese Americans talking about their experiences serving in wars from World War II to Afghanistan. In addition to the first Asian American general, I also spoke with the first Asian American Assistant Secretary of Defense for Force Management Policy, the first Asian American full unrestricted Marine before desegregation became a matter of policy by Executive Order in 1948, the first Asian American National Commander of the American Legion, as well as some of the 20,000 Chinese Americans - a quarter of the Chinese American population at the time — drafted during World War II. Forty percent of all Chinese Americans in New York City between 18 and 36 enlisted or were drafted during World War II, the highest ratio among any grouping in the country — at a time when only 11.5% of the general population served.

The men and women who spoke with me, who ranged in age from 24 to 92, were willing to share their lives and what it was like for them before, during, and after the military. Refusing to oversimplify or overgeneralize the Chinese American experience, I find the closest we come to truth is from hearing a plurality of voices — especially the firsthand accounts of those who witnessed and participated in the making of history. Here are excerpts from two of those accounts.

Peter Woo was in the 407 Squadron of the Flying Tigers Air Service Group in World War II. But instead of doing KP (kitchen patrol) duty like other Chinese Americans in his unit, he worked for the Secret Service and translated classified documents for the U.S. After the war he became one of the U.S.'s largest shrimp exporters, with help from Italian racketeers who controlled the South Street Seaport in New York City. Later, he became involved in international politics. Woo, was 91 when I interviewed him.

Most of the American-born Chinese at the time didn't care about who Chiang Kai-shek was, to tell you the truth...I don't think he was too good. Chiang Kai-shek was more a dictator. He called himself democratic. You got to be that way in order to get the U.S., the stupid politicians, to think he is so and so.

You know, the National American Legion, at that time — this was sixty years ago — put up a resolution against Communists, to the UN. I was the one who sent the resolution in to the National American Convention. I was the guy behind the scenes to do it. At the time, all the Chinese here were against the Communists. When the War was just over, the American Legion was the most powerful organiza-



Chinese American WWII veteran Peter Woo (top right) with Robert F. Kennedy (via Victoria Moy)

tion in U.S.A. Two-thirds of the U.S. Congress and senators belonged to the American Legion. The U.S. sends the National Commander of the American Legion overseas to meet all the heads of the military and government. That's the system. Visit the link below for the full article: www.sbeinc.com/resources/cms.cfm?fuseaction=news. detail&articleID=1180&pageID=25 Source: Tea Leaf Nation

## **Salutes to American Veterans**





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# **Military History of African Americans**



Crispus Attucks was an iconic patriot; engaging in a protest in 1770, he was shot by royal soldiers in the Boston Massacre

The Military history of African Americans spans from the arrival of the first black slaves during the colonial history of the United States to the present day. There has been no war fought by or within the United States in which African Americans did not participate, including the Revolutionary War, the War of 1812, the Mexican-American War, the Civil War, the Spanish-American War, the World Wars, the Korean War, the Vietnam War, the Gulf War, and the wars in Afghanistan and Iraq, as well as other minor conflicts.

African-Americans as slaves and free blacks served on both sides during the war. Gary Nash reports that recent research concludes there were about 9000 black Patriot soldiers, counting the Continental Army and Navy, and state militia units, as well as privateers, wagoneers in the Army, servants to officers, and spies. Ray Raphael notes that while thousands did join the Loyalist cause, "A far larger number, free as well as slave, tried to further their interests by siding with the patriots."

Black soldiers served in northern militias from the outset, but this was forbidden in the South, where slave-owners feared arming slaves. Lord Dunmore, the Royal Governor of Virginia, issued an emancipation proclamation in November 1775, promising freedom to runaway slaves who fought for the British; Sir Henry Clinton issued a similar edict in New York in 1779. Over 100,000 slaves escaped to the British lines, although possibly as few as 1,000 served under arms. Many of the rest served as orderlies, mechanics, laborers, servants, scouts and guides, although more than half died in smallpox epidemics that swept the British forces, and many were driven out of the British lines when food ran low. Despite Dunmore's promises, the majority were not given their freedom.[citation needed] Many Black Loyalists' descendants now live in Canada and Sierra Leone. Many of the Black Loyalists performed military service in the British Army, particularly as part of the only Black regiment of the war the Black Pioneers, and others served non-military roles.

In response, and because of manpower shortages, Washington lifted the ban on black enlistment in the Continental Army in January 1776. All-black units were formed in Rhode Island and Massachusetts; many were slaves promised freedom for serving in lieu of their masters; another all-African-American unit came from Haiti with French forces. At least 5,000 African-American soldiers fought as Revolutionaries, and at least 20,000 served with the British.

#### U.S. Civil War

From 1863 to the early 20th century, African American units were utilized by the Army to combat the Native Americans during the Indian Wars. [14]The most noted among this group were the Buffalo Soldiers:

- 9th Cavalry Regiment
- 10th Cavalry Regiment24th Infantry Regiment
- 25th Infantry Regiment

At the end of the U.S. Civil War the army reorganized and authorized the formation of two regiments of black cavalry (the 9th and 10th US Cavalry). Four regiments of infantry (the 38th, 39th, 40th and 41st US Infantry) were formed at the same time. In 1869, the four infantry regiments were merged into two new ones (the 24th and 25th US Infantry). These units were composed of black enlisted men commanded by white officers such as Benjamin Grierson, and occasionally, an African-American officer such as Henry O. Flipper. The "Buffalo Soldiers" served a variety of roles along the frontier from building roads to guarding the U.S. mail.

#### World War II

Despite a high enlistment rate in the U.S. Army, African Americans were not treated equally. Racial tensions existed. At parades, church services, in trans-



The 332nd Fighter Group attends a briefing in Italy in 1945.

### From the Editor

It was early evening, in New Orleans on December 7, 1941 when 16 year old Gerald Johnson, heard the flash while listening with pride to his father's newly purchased Stromberg-Carlson shortwave radio – the Japanese had bombed Pearl Harbor! His immediate reaction was that he must enter the military and "fight for my country", even though, as an African American, he attended a segregated school and rode in the segregated section of the bus in New Orleans. Boasting to his friends that he was going to enter the Navy and "fight for my country", his friends replied that was "a white man's war"!

Although enlisting in the Navy presented no problem, service in the Navy brought with it similar bigotries; segregated sleeping areas, work assignments (the "lowest"), theaters, etc. Gerald fought many of those and, in "reward", spent many nights "barking at the moon" and "30 days bread and water"

Enduring these humiliations strengthened his resolve and emboldened him to continue his "fight for his country", in the arena of civil rights and economic justice, for the next 74 years. It was 1984 that Gerald founded the Small Business Exchange, with the objective of bridging the information gap and leveling the playing field.

It is with utmost pride that I celebrate my husband and other African American veterans this Memorial Day.

- Valerie Voorhies,

Editor and Wife of Gerald W. Johnson.



Gerald W. Johnson

portation and canteens the races were kept separate.

Many soldiers of color served their country with distinction during World War II. There were 125,000 African Americans who were overseas in World War II. Famous segregated units, such as the Tuskegee Airmen and 761st Tank Battalion and the lesser-known but equally distinguished 452nd Anti-Aircraft Artillery Battalion proved their value in combat, leading to desegregation of all U.S. Armed Forces by order of President Harry S. Truman in July 1948 via Executive Order 9981.

Benjamin O. Davis, Jr. served as commander of the famed Tuskegee Airmen during the War. He later went on to become the first African American general in the United States Air Force. His father, Benjamin O. Davis, Sr., had been the first African American Brigadier General in the Army (1940).

Doris Miller, a Navy mess attendant, was the first African American recipient of the Navy Cross, awarded for his actions during the attack on Pearl Harbor. Miller had voluntarily manned an anti-aircraft gun and fired at the Japanese aircraft, despite having no prior training in the weapon's use. In 1944, the Golden Thirteen became the Navy's first African American commissioned officers. Samuel L. Gravely, Jr. became a commissioned officer the same year; he would later be the first African American to command a US warship, and the first to be an admiral.

During World War II, most African American soldiers still served only as truck drivers and as stevedores (except for some separate tank battalions and Army Air Forces escort fighters). In the midst of the Battle of the Bulge in December 1944, General Eisenhower was severely short of replacement troops for existing military units which were totally white in composition. Consequently, he made the decision to allow African American soldiers to pick up a weapon and join the white military units to fight in combat for the first time. More than 2,000 black soldiers had volunteered to go to the front. This was an important step toward a desegregated United States military. A total of 708 African Americans were killed in combat during World War II.

Source: http://en.m.wikipedia.org/wiki/Military\_history\_of\_African\_Americans



# tino Americans in WWII at a Glance

Over 500,000 Latinos (including 350,000 Mexican Americans and 53,000 Puerto Ricans) served in WWII. Exact numbers are difficult because, with the exception of the 65th Infantry Regiment from Puerto Rico, Latinos were not segregated into separate units, as African Americans were. When war was declared on December 8, 1941, thousands of Latinos were among those that rushed to enlist. Latinos served with dis-tinction throughout Europe, in the Pacific Theater, North Africa, the Aleutians and the Mediterranean. Among other honors earned, thirteen Medals of Honor were awarded to Latinos for service during WWII.

In the Pacific Theater, the 158th Regimental Combat Team, of which a large percentage was Latino and Native American, fought in New Guinea and the Philippines. They so impressed General MacArthur that he called them "the greatest fighting combat team ever deployed in battle." Latino soldiers were of particular aid in the defense of the Philippines. Their fluency in Spanish was invalu-able when serving with Spanish speaking Filipinos. These same soldiers were part of the infamous "Bataan Death March." On Saipan, Marine PFC Guy Gabaldon, a Mexican-American from East Los Angeles who had learned Japanese in his ethnically diverse neighborhood, captured 1,500 Japa-nese soldiers, earning him the nickname, the "Pied Piper of Saipan."

In the European Theater, Latino soldiers from the 36th Infantry Division from Texas were among the first soldiers to land on Italian soil and suffered heavy casualties crossing the Rapido River at Cassino. The 88th Infantry Division (with draftees from Southwestern states) was ranked in the top 10 for combat effectiveness.

#### Latino Women and WWII

Latinas served during WWII despite cultural barriers that had in the past prevented them from leaving their families and traveling long distances alone. Bilingualism was highly sought after during the war and so they found important work in cryptology, communications and interpretation. As linguists, nurses and Red Cross aids, and in the WAACS, WAVES, and Marine Corps Women's Reserve, Latinas broke through both gender and cultural barriers to serve their country.

#### On the Home Front

Thousands of Latino men and women on the Home Front worked on railroads, in mines, shipyard and airplane factories and as crucial agricultural labor. A shortage of manual labor jeopardized the war effort, so the US government established the Bracero Program, allowing 50,000 Mexican agricultural workers and 75,000 railroad workers to come as guest workers to the United States. These workers were crucial to the country's wartime economy.

#### Zoot Suit Riots

During the 1930s and 40s, many Latino youths in the Southwestern U.S. developed their own sub-culture, which included distinctive fashions, music, and slang. These youths, rebelling both against Anglo culture and even against elements of their own culture, called themselves Pachucos. To the White community, Pachuco culture soon became synonymous with gang culture, and social tensions threatened to erupt in several urban areas. On the night of June 3, 1943, eleven U.S. Navy sailors on shore leave in Los Angeles claimed they were attacked by a "group of Mexican kids." Soon after scores of sailors and Marines invaded the Latino community of East Los Angeles, targeting anyone they saw wearing a "zoot suit," a Pachuco style of clothing, featuring a long dress coat with baggy pants. The riots continued for another two nights and the sailors and Marines were



The Fighting Medinas

portrayed in the press as heroes suppressing a 'Mexican crime wave." In some cases, police actually accompanied sailors and Marines and then arrested their beaten victims.

#### After the War

Latinos felt their efforts and sacrifices during the war had earned them equal rights. But, Latinos, like other minority groups in the United States, faced discrimination when they returned from war. Many future leaders of the Latino

and Chicano Civil Rights Movements began their efforts after having served in uniform. Most prominent among these was Dr. Hector Garcia, founder of the American G.I. Forum, a civil rights group still active today fighting for Latino rights in health care, education, labor agreements, and the court system.

Source: The National WWII Museum

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Phone: 925-606-2400 • Fax: 925-961-1925

### **Pulice Construction Inc. Salutes American Veterans**

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### San Francisco Public Works

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# **Native Words, Native Warriors**

During World War I and World War II, hundreds of American Indians joined the United States armed forces and used words from their traditional tribal languages as weapons. The United States military asked them to develop secret battle communications based on their languages—and America's enemies never deciphered the coded messages they sent. "Code Talkers," as they came to be known after World War II, are twentiethcentury American Indian warriors and heroes who significantly aided the victories of the United States and its allies.

#### Protecting the Homelands

American Indian nations have always fought to defend themselves. Anyone who threatened their families, cultures, and lands was their enemy, including the United States. As a result of wars with the United States, many tribes were forced off their lands, relocated, or confined to reservations where they endured poverty, racism, and attempts to erase their traditional cultures. Languages were particularly targeted in the government's efforts to change the American Indians' ways of life. Beginning in the late 1800s, Indian children were forbidden to speak their own languages and punished in government- and church-supported boarding schools if they did.

Most American Indians were not legally considered citizens of the United States until 1924. Even then, some states refused to let American Indians vote until as late as the 1950s.

Despite this tragic history, many American Indian men and women have served in all branches of the military. In many conflicts and wars, including World War I and World War II, American Indians honorably defended their homelands and the United States.

#### Twentieth Century Warriors

American Indian Code Talkers were communications specialists. Their job was to send coded messages about troop movements, enemy positions, and other critical information on the battlefield. Some Code Talkers translated messages into their Native languages and relayed them to another tribal member. Others developed a special code within their languages that they used in combat to send important messages.

It became serious when we started to develop that code. You know, they wouldn't let anybody in there. They kind of shut us out, secretly you know. Trying to talk about it back and forth. And there's lots of guards around.—John Brown, Jr., Navajo Code Talker, National Museum of the American Indian interview, 2004

This major took us into a great big room and he said, 'you guys are going to have to make up a code in your own native language,' that's all he said. He left, closed the door behind him and locked the door. We didn't know what to think, you know? What does he mean by making a code in our own language? We sat there for about three or four minutes thinking, how are we going to develop this code?—Chester Nez, Navajo Code Talker, National Museum of the American Indian interview, 2004

#### Meet Code Talker Carl Gorman

Carl Gorman was a Navajo Code Talker in World War II. Carl grew up on the Navajo reservation in Arizona and served in the United States Marine Corps in the war against Japan.

Carl Gorman was born in 1907 in Chinle, Arizona, on the Navajo Reservation. According to the way that Navajo people introduce themselves, Carl was of the Black Sheep Clan and born for the Towering House Clan. This identifies his lineage on both his mother and father's sides. English and Navajo were spoken in Carl's boyhood home, and he learned both languages. As a young boy, Carl loved to draw pictures, ride his father's horses, and tend his family's sheep and cattle. He enjoyed watching his mother weave the beautiful and intricate traditional Navajo rugs. Carl learned the traditional Navajo ways and loved the beauty of the Navajo lands.

#### Meet Code Talker Charles Chibitty

Charles Chibitty was a Comanche Code Talker in World War II. Charles was from a Comanche community in Oklahoma and served in the United States Army in the war against Germany.

Charles Chibitty was born in 1921 near Medicine Park, Oklahoma. This community is part of the traditional Comanche territory and is in the Wichita Mountains, north of Lawton, Oklahoma. Charles grew up speaking his tribe's language. His last name, Chibitty, means "holding on good" in the Comanche language. In today's Comanche government, the tribe elects its leaders. However, in the past, the Comanche chiefs inherited their positions of leadership. According to the Comanche Nation, Mr. Chibitty was the last surviving hereditary chief of the tribe, descending on his mother's side from Chief Ten Bears.

Source: http://www.nmai.si.edu



Carl Gorman was one of the original Navajo Code Talkers who developed the Code used during World War II. In this image, we see Gorman on the island of Saipan during 1944



Charles Chibitty World War II Army Comanche "code talker."

Photo credit: http://www.defense.gov/

## **Salutes to American Veterans**



### Unity Council Salutes American Veterans

Unity Council Chris Iglesias - CIglesias@unitycouncil.org

#### VISIT SAN FRANCISCO Salutes American Veterans

### **VISIT SAN FRANCISCO**

Matt Thomas - matt@visit-sf.com

# **Access to Capital**

## **SMALL & MINORITY BUSINESS**

# **Credit Unions for Military Entrepreneurs**

#### **By Marco Carbajo**

If you are in the military, a veteran, or military spouse; and you either own or are thinking about starting a business, consider joining a credit union for military entrepreneurs to service your company's banking needs.

Military credit unions offer tremendous benefits for small business owners and because they are member-owned, they always act in your best interest.

The good news is this: Once you are a member, you are always a member. You can leave the military, change employers, move, retire, and get married—and never have to leave the credit union.

Some of the additional benefits for military entrepreneurs are the wide array of financial products and services military credit unions offer.

For example, Navy Federal Credit Union offers a business credit card that does not report to your personal credit reports. When you draw on your company's credit line, your personal debt/credit ratios are unaffected. This shelters your personal credit for personal necessities such as auto loans, mortgages, student loans, and personal credit cards.

Here is a breakdown of the types of business services military credit unions offer to their members.

#### **Business Checking and Savings**

- Variety of business checking accounts
- Variety of dividend-earning savings productsmoney market savings accounts (MMSAs), jumbo MMSAs, and certificates
- Dividends earned daily
- No or low monthly maintenance fees
- Scan deposits service

Business Loans (Secured and Unsecured Term Loans)

- Inventory financing
- Equipment purchases
- Leasehold improvements
- Finance—or even refinance—your investment properties



SBA loans offered for start-up and/or less-tenured businesses

#### **Business Credit Cards**

- · Low to no annual fees
- Annual percentage rate as low as prime plus 5.9 percent
- Rewards points
- Merchant Card Processing
- Fair pricing
- Easy-to-read monthly processing statements that you will understand
- Dedicated customer service and support

#### Generally, you can join a military credit union if you fall under any of these categories:

- All Department of Defense (DoD) uniformed personnel
- All Department of Defense reservists
- All Army and Air National Guard personnel
- All Delayed Entry Program (DEP) personnel

- All DoD Officer Candidate programs
- US government employees assigned to DoD installations (including Coast Guard)
- All DoD civilian employees
- DoD contractors assigned to US government installations
- Family members—including grandparents, parents, spouses, siblings, grandchildren, children (including adopted and stepchildren), and household members

Some credit unions allow your family members (once they've joined) to extend the membership opportunity to their family members, too.

If you own a small start-up or a thriving company, a credit union for military entrepreneurs can help you guide your business every step of the way. You'll have a trusted partner who's looking out for your best interests.

To locate a military credit union nearest you, go to culookup.com and type in what branch of the military you serve under the affiliation tab. My respect, appreciation, and prayers go out to all the members of our military and their families. We thank you for your service, dedication, and sacrifice for our country.

Marco Carbajo is a business credit expert, author, speaker, and founder of the Business Credit Insiders Circle. He is a business credit blogger for Dun and Bradstreet Credibility Corp., the SBA. gov community, About.com, and AllBusiness. com. His articles and blog, BusinessCreditBlogger.com, have been featured in Fox Small Business Center, American Express Small Business Saturday, Bloomberg Businessweek, The Washington Post, The New York Times, The San Francisco Tribune, Alltop, and Entrepreneur Connect.

#### Source: Small Business Administration

## More About the Business Credit Insiders Circle (according to its website):

Since January 2005, BusinessCreditBlogger. com has been teaching entrepreneurs and small business owners how to build business credit and obtain funding without putting personal credit or personal assets at risk.

Business Credit Blogger founder Marco Carbajo has been in the business credit and consumer credit industry for over twenty-one years. As a business owner, Mr. Carbajo has successfully built two multimillion-dollar financial companies in just a few short years.

Business Credit Blogger started as a simple oneman blog. Today, Business Credit Blogger powers a national step-by-step Business Credit Building System (The Business Credit Insiders Circle) and funding engine serving more than fifty-two thousand entrepreneurs, small business owners, finance professionals, real estate investors, and non-profit organizations.

Every service and funding program we offer was designed from the practical, real-world needs we see every day among entrepreneurs and small business owners. Our mission has never changed: We'll help you build a creditworthy business and obtain the funding you need without having to put your personal credit or personal assets at risk every time.

Source: Business Credit Blogger

## The Weakening Definition of 'Diversity'

#### Continued from page 2

In 2013, only 4 percent of U.S. physicians were black. According to 2012 research, Hispanics made up only about 3.7 percent of licensed lawyers, according to the American Bar Association. Asians accounted for only 3.4 percent of all lawyers. And we've all heard the narrative about the lack of gender diversity in STEM fields, where women made up only 26 percent of the workforce in 2011. "If we're not focusing on diversity to address all parts of our society by including those who have been historically most disenfranchised," she said, "then a broad type of diversity doesn't really serve us well."

Millennials are the most diverse group of young adults the nation has seen. And for some, that may mean that the idea of diversity, at least when it comes to race and ethnicity, feels like a given. Though inequalities that have existed for generations persist, some Millennials might think of them as less of a problem. But research, and current events, would show that may not be the case. "We live in a more diverse world in a superficial sense," Wingfield says. "When we think about where we live, where we go to school, where we work, that type of diversity hasn't really happened yet." That creates a gap between perception and reality she says. "Millennials have this reputation for having adopted this more progressive, forward-thinking viewpoint—at the same time, a lot of the institutions that structure their lives really haven't changed so much."

And a 2014 study from the Public Religion Research Institute confirms that, finding that when it comes to social groups, most young Americans still tend to stick with those who are most like them. White Americans said that 91 percent of their social network was also white. For black Americans, about 83 percent of their social network was made up of other black Americans. Hispanics were found to have the most diverse peer groups, reporting that only 64 percent of their social group was made up of other Hispanic Americans, according to the study.

Wingfield stresses that while looking at diversity of thought is great—important even it shouldn't overshadow or decrease diversity efforts that take historic disadvantage into account. She says that such considerations that could help bring Americans together to create true diversity are critical, especially as the population of the country becomes more diverse, "Many aspects of our lives still remain pretty rigidly segregated in ways that have got to change," she said. "We can't afford to continue the way that we have been."

Source: http://www.govexec.com

#### The Losers in Overzealous DBE Enforcement

#### Continued from page 6

a warehouse and a hydraulic crane truck for its structural steel products is, in JMD's perspective, incorrect and adds enormous costs to a DBE supplier who is already carrying significant overhead requirements for a stocked warehouse, delivery vehicles, drivers and insurance coverage.

#### Source: http://enr.construction.com



# **Fictitious Business Name**

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0364500-00	YEMENT STATEMENT		FICTITIOUS BUSINESS NAME STATEMENT File No. A-0364469-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0364717-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0364769-00		FICTITIOUS BUSINESS NAME STATEMENT File No. A-0364644-00
Fictitious Business Name(s): Fictitious Business Na		lame(s):	Fictitious Business Name(s):	Fictitious Business Name(s):	Fictitious Business Name(s):		Fictitious Business Name(s):
Angel Health Center Curls In Bloom		Hagedorn Enterprise Advancement		Stemme Investigations	UAA Group		Yindeli Shiatsu Address
Address	Address		Address	Address	Address		3446 Balboa Street,
347 Divisadero Street, 813 Meade Avenue		1044 Revere Avenue, San Francisco, CA 94124		60 29th Street, #601 San Francisco, CA 94110	21606 Justco Lane, Castro Valley, CA 94552		San Francisco, CA 94121
San Francisco, CA 94115			Full Name of Registrant #1	Full Name of Registrant #1	Full Name of Registrant		Full Name of Registrant #1
Full Name of Registrant #1     Full Name of Registrant       Chi Qiang Wu     Rose Woodward		ant #1	Hagedorn Enterprise Advancement LLC	Bret James Stemme	Mouhamet Dia		Chen Xiao Wen
Address of Registrant #1 Address of Registrant		ıt #1	(CA)	Address of Registrant #1	Address of Registrant #		Address of Registrant #1
045 S De Anza Blvd. 813 Meade Avenue			Address of Registrant #1	60 29th Street, #601	21606 Justco Lane,		778 40th Ave,
San Jose, CA 95129	San Francisco, CA	94124	1044 Revere Avenue, San Francisco, CA 94124	San Francisco, CA 94110	Castro Valley, CA 9455	52	San Francisco, CA 94121
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An Individual. The registrant(s) commenced		registrant(s) commenced	This business is conducted by A Limited		An Individual.		An Individual. The registrant
		s under the fictitious	Liability Company. The registrant(s)		commenced to transact		commenced to transact business under fictitious business name(s) listed above
business name(s) listed above on 4/24/2015 business name(s) list		red above on 4/21/2015	commenced to transact business under the fictitious business name(s) listed above on		fictitious business name 5/11/20105	e(s) listed above on	Not Applicable
Signed: Zhi Qiang Wu		igned: Rose Woodward	4/3/2015	Signed: Bret Stemme	5/11/20105		
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STATEMENT OF ABANDONMENT		STATEMENT OF ABANDONMENT		CHANGE OF NAME		<ul> <li>Access up-to-date business news</li> </ul>	
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1741 Detroit Avenue #32, Concord, CA 94520				in this matter shall appear before the			
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Filed: Melvin Galvez		Filed: Susanna Chin		each week for four successive weeks prior to the date set for hearing on the petition in the <b>Small Business</b> <b>Exchange</b> newspaper of general circulation, printed in this county.			
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Job Listings

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